

P.O. Box 13528 • Austin, TX 78711-3528

Memorandum of Cooperation Agreement Between

Texas Association of African American Chambers of Commerce (TAAACC) and the Texas Comptroller of Public Accounts

This Memorandum of Cooperation Agreement (Memorandum) is amended and extended to cover the timeframe from March 30, 2017 to March 31, 2019, or until (one or) both parties agree not to (continue or) renew the Memorandum by and between the Texas Association of African American Chambers of Commerce (TAAACC), and outreach affiliate and the Texas Comptroller of Public Accounts (Comptroller), for the purpose of creating a relationship that will encourage and assist the development of participation by Historically Underutilized Businesses (HUBs) in contracting opportunities within the State of Texas. TAAACC and the Comptroller will cooperate in the dissemination of information regarding purchasing procedures and procurement opportunities extended to HUB vendors in an attempt to increase the level of HUB contractual agreements. WHEREAS, the Texas Comptroller of Public Accounts and TAAACC enter into this Memorandum effective March 30, 2017.

NOW THEREFORE, the Comptroller and TAAACC agree to the following:

Outreach Initiatives:

- 1.) TAAACC will solicit its respective member chambers in an effort to identify and develop a listing of African American businesses that are HUB certified and qualify as HUB firms but are not currently certified by the state. TAAACC will encourage the African American business firms to obtain HUB certification.
- 2.) Once these lists are compiled they will be submitted to the Comptroller. The Comptroller will communicate electronically with TAAACC to relay purchasing and HUB vendor information that could be used to help improve HUB participation.
- 3.) The Comptroller will assist TAAACC members to become certified HUB firms. The Comptroller will make electronic contact with TAAACC, advising TAAACC of existing or potential opportunities; and will provide information and presentations to TAAACC regarding the Comptroller HUB program and the bidding process to maximize their opportunity to do business with the state.

- 4.) TAAACC will promote this initiative by providing ongoing advocacy, publicizing success stories and serving as point of contact for their member chambers. TAAACC will work with the Comptroller on suggestions and recommendations for improving the process. As a sign of good faith and to serve as role models, TAAACC will request that their executive officers (where applicable) go through the HUB certification process.
- 5.) The Comptroller will provide to TAAACC, upon request, bid award information, in accordance with the Agency/University rules and procedure.
- 6.) The Comptroller will identify representatives/staff to confer with and (if and when appropriate) serve as resources for TAAACC Economic Development Committee related to ongoing HUB Program issues.
- 7.) The Comptroller will provide TAAACC information concerning HUB forums.
- 8.) The Comptroller will provide TAAACC with a roster of procurement contacts (resource guide).
- 9.) The Comptroller will participate in chamber-related functions throughout the state in accordance with its strategies and budget allocation.
- 10.) The Comptroller will provide after business hours workshops through TAAACC chamber members on "How to do Business with the Comptroller."
- 11.) TAAACC will encourage HUB certified members to conduct more business with the Comptroller.
- 12.) The Comptroller and TAAACC will discuss the development of measurable goals that will assist both entities in improving HUB participation.

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Education of Businesses:

The Comptroller will continue to provide education to TAAACC chambers regarding business opportunities and how to access them at chamber functions, quarterly board meetings and annual conventions.

Report of Memorandum of Cooperation Agreement:

The Comptroller will develop an annual report, to be distributed, which includes summaries of the activities and accomplishments of Memorandum.

TAAACC Texas Association of African American Chambers of Commerce

Texas Comptroller of Public Accounts

TAAACC Chairman

Glenn Hegar Comptroller

Texas Comptroller of Public Accounts

TAAACC President & CEO

Date: March 30, 2017