

Office of the Chancellor THE TEXAS A&M UNIVERSITY SYSTEM

Memorandum of Cooperation Agreement Between Texas Association of African American Chambers of Commerce (TAAACC) And The Texas A&M University System (TAMUS)

This Memorandum of Cooperation Agreement (Memorandum) is amended and extended to cover the timeframe from March 31, 2017 to March 31, 2019, or until (one or) both parties agree not to (continue or) renew the Memorandum by and between the Texas Association of African American Chambers of Commerce (TAAACC), and the Texas A&M University System (TAMUS), for the purpose of creating a relationship that will encourage and assist the development of participation by Historically Underutilized Businesses (HUBs) in contracting opportunities within the State of Texas. TAAACC and TAMUS will cooperate in the dissemination of information regarding purchasing procedures and procurement opportunities extended to HUB vendors in an attempt to increase the level of HUB contractual agreements.

WHEREAS, TAMUS and TAAACC enter into this Memorandum effective March 31, 2017.

NOW THEREFORE, TAMUS and TAAACC agree to the following:

Outreach Initiatives:

- 1.) TAAACC will solicit its respective member chambers in an effort to identify and develop a listing of African American businesses that are eligible and qualify for certification as HUB firms but are not currently certified by the State of Texas (State). TAAACC will encourage these African American business firms to obtain HUB certification. Upon request, TAMUS through the Comptroller's Office will assist TAAACC members to become certified HUB firms.
- 2.) Once these lists are compiled they will be submitted to TAMUS. TAMUS will communicate electronically with the businesses on these lists and TAAACC to relay purchasing and HUB vendor information that could be used to help improve HUB participation.

- 3.) TAMUS will make electronic contact with TAAACC, advising TAAACC of existing or potential opportunities; and will provide information and presentations to TAAACC regarding the TAMUS HUB program and the bidding process to maximize opportunities to do business with the state.
- 4.) TAAACC will promote this initiative by providing ongoing advocacy, publicizing success stories and serving as point of contact for their member chambers. TAAACC will work with TAMUS on suggestions and recommendations for improving the process. As a sign of good faith and to serve as role models, TAAACC will request that their board members (where applicable) go through the HUB certification process.
- 5.) TAMUS will provide TAAACC access to, upon request, bid award information, in accordance with TAMUS rules and procedure.
- 6.) TAMUS will identify representative/staff to confer with and (if and when appropriate) serve as resources for TAAACC Economic Development Committee related to ongoing HUB Program issues.
- 7.) TAMUS will provide TAAACC information concerning any TAMUS scheduled HUB forums and events.
- 8.) TAMUS will provide TAAACC access to a list of procurement contacts (resource guide).
- 9.) TAMUS will participate in chamber-related functions throughout the state in accordance with its strategies and budget allocation.
- 10.) TAMUS will participate in workshops for TAAACC chamber members on "How to do Business with The Texas A&M University System" as requested and in accordance with TAMUS budget and resource allocation.
- 11.) TAAACC will encourage HUB certified members to actively seek opportunities with TAMUS.
- 12.) TAMUS and TAAACC will discuss the development of measurable goals that will assist both entities in improving HUB participation.

Education of Businesses:

TAMUS staff will continue to provide education to TAAACC chamber members regarding business opportunities and how to access them at chamber functions, quarterly board meetings and annual conventions.

Report of Memorandum of Cooperation Agreement

TAMUS will submit an annual report to TAAACC which summarizes the activities and accomplishments of this Memorandum.

Signed this 30th day of March, 2017

TAAACC

Texas Association of African
American Chambers of Commerce

Christopher Herring | Chairman

The Texas A&M University System

John Sharp | Chancellor